

2018



*Once again in 2018-19,
the WMDA/CAR Annual
Directory & Buyers' Guide
will be released to all
members in good standing
via PDF format and will be
archived in the members only
section of the WMDA website.*

WMDA/CAR MEMBERSHIP DIRECTORY & BUYERS' GUIDE

2019



2018-2019 WMDA/CAR MEMBERSHIP DIRECTORY & BUYERS' GUIDE

ADVERTISING REQUIREMENTS & RATES



The Washington, Maryland, Delaware Service Station and Automotive Repair Association (WMDA), will be printing its **32nd annual WMDA/CAR Membership Directory & Buyers' Guide** shortly. The WMDA/CAR Membership Directory & Buyers' Guide is a tremendous service to all WMDA/CAR members and non-members that own service stations, repair shops, car washes, convenience stores, tire facilities and other related businesses in a tri-state area including Maryland, the District of Columbia and Delaware. The WMDA/CAR Membership Directory & Buyers' Guide is considered the "One Book" of information for the service station and automotive industry. It is also the most resourceful and effective advertising tool that works on your behalf all year.

The WMDA/CAR Membership Directory & Buyers' Guide is sent to over 900 WMDA/CAR members, non-members and new members monthly as they join the Association. The Membership Directory & Buyers' Guide is also used as the primary source of information on the Service Station and Automotive Repair Consumer Hotline.

The WMDA/CAR Membership Directory & Buyers' Guide is setup into two sections – the Membership Directory and the Buyers' Guide:

- **The Membership Directory** lists service station and automotive repair shop owners, as well as suppliers who provide products and/or services to the service station and automotive repair industry. Membership Directory listings include contact names, company names, addresses, phone numbers, fax numbers, websites and email addresses.
- **The Buyers' Guide** is broken down into over 100 category listings from accounting to windshield repair. Category listings allow your company to be listed under the category that best describes your products and/or services. The Buyers' Guide puts you right at the fingertips of the service station and automotive industry. Category Listings include contact names, company names, addresses, phone numbers, fax numbers, websites and email addresses.

Receive **Unlimited Category Listings** with any size ad! Contact LaKisha Pindell with any questions at lpindell@wmda.net or Jenise Wray at jwray@wmda.net.

AD CLOSING DATES:

The deadline for space reservations is Friday, July 16, with all ad copy to follow by Friday, July 20.

MECHANICAL REQUIREMENTS:

All ads must be submitted in 300 dpi tif, eps or jpg file formats, or as print-quality pdf files, on disk or via email to lpindell@wmda.net. **Print-quality pdf files are the preferred format for submitting ads.** All text and ad copy will be printed on white paper in black ink. Full color ads will only be available on the back cover, inside front cover and inside back cover. All ads must fit the required dimensions specified in the WMDA/CAR Member Advertising Rates section. Production services to design ads is available. Free estimates of ad production cost are available upon request.

COLOR ADVERTISING RATES FOR WMDA/CAR MEMBERS:

| <u>Dimensions (width x height)</u> | <u>Ad Cost</u> |
|--|----------------|
| Back Cover – 7 3/4" x 5 1/4" | \$1,250.00 |
| Inside Front Cover – 8 1/2" x 11" | 950.00 |
| Inside Back Cover – 8 1/2" x 11" | 950.00 |
| Full Page – 8 1/2" x 11" | 750.00 |
| Half Page – (V) 3 3/4" x 9 3/4" | 625.00 |
| Half Page – (H) 7 3/4" x 5" | 625.00 |
| One Third Page – (V) 2 1/4" x 9 3/4" | 475.00 |
| One Third Page – (H) 7 3/4" x 3 1/2" | 475.00 |
| One Fourth Page – (H) 5" x 3 3/4" | 375.00 |
| One Fourth Page – (V) 3 3/4" x 5" | 375.00 |
| Business Card – 3 1/2" x 2" | 250.00 |
| <i>Ad cost includes unlimited Category Listing</i> | |
| Category Listing Only | 130.00 |
| Each Additional Category Listing | 30.00 |

All inside cover and full page ads:

- Trim Size – 8 1/2" x 11"
- Bleed Size – 8 3/4" x 11 1/4"

WMDA/CAR non-member advertisers must add 20% to member rates.

NOTE:

Associate Membership dues must be renewed for 2018 to receive the member rate.

ADVERTISING RESPONSIBILITY:

All advertisements are accepted and published upon representation that the advertiser and/or agency is authorized to publish the entire contents and subject matter. In consideration of the publisher's acceptance of such advertisement for publication the advertiser and/or agency will indemnify and save the publisher from and against any loss of expense resulting from claims or suits for libel, violation or right of privacy, plagiarism and instructions which conflict with the provisions of these specifications.

ADVERTISING CONDITIONS:

All advertising is subject to review by WMDA/CAR staff. No advertisement shall be accepted for inclusion in the Membership Directory & Buyers' Guide if such advertisement is deemed by WMDA/CAR in its sole discretion to be deceptive, misleading, inappropriate, or in conflict with a WMDA/CAR Endorsed Program. WMDA/CAR shall have no liability for the rejection of any advertisement. WMDA/CAR and its officers, directors and employees have no liability in connection with the rejection of any advertisement.

TO VALIDATE ADVERTISING AGREEMENT:

Sign and return Advertising Agreement to WMDA at the address below or fax to 301-390-3161. Contact LaKisha Pindell at lpindell@wmda.net or Jenise Wray at jwray@wmda.net, with any questions or if you would like last year's ad copy sent to you.

2018-2019 WMDA/CAR MEMBERSHIP DIRECTORY & BUYERS' GUIDE

ADVERTISING AGREEMENT

Contact information will appear in the Buyers' Guide & Associate Member Section. Please type or print clearly. Fax form to 301-390-3161 or email to lpindell@wmda.net or jwray@wmda.net.

Name: _____
 Company: _____
 Address: _____
 Phone: _____

Reservation Date: _____
 Contact (to appear in listing): _____
 City/State/Zip: _____
 Email: _____

- I would like to place an ad:
 Ad size: _____ Horizontal Vertical
 Continue last year's ad and/or listing(s) without any changes.
 Continue last year's ad and/or listing(s) with the following changes:

ADVERTISING/CATEGORY LISTING(S) COSTS:

| | |
|--------------------------------|-----------------|
| Ad Cost | \$ _____ |
| Additional Category Listing(s) | \$ _____ |
| Category Listing(s) Only | \$ _____ |
| Total Balance Due | \$ _____ |

One complimentary Category Listing with any size ad.
 Please list category: _____

- I would like to be listed under additional Category Listing(s). Each additional Category Listing is \$30.00. Additional addresses and/or contact persons are considered separate listings. Please indicate categories by checking box(es) below.
- I will not be submitting an ad. I would like to be listed by category only. The first category listing is \$130.00. Each additional category listing is \$30.00. Additional addresses and/or contact persons are considered separate listings. Please indicate categories by checking box(es) below.

- METHOD OF PAYMENT:**
- Bill Me Check Enclosed (payable to WMDA)
 Visa MasterCard American Express
 Account #: _____
 Expiration Date: _____ CW Code: _____
 Signature: _____
 or Electronic Signature:
 Checking this box is my Electronic Signature and payment Authorization.

CATEGORY LISTING INDEX

- | | | |
|---|---|---|
| <ul style="list-style-type: none"> <input type="checkbox"/> Air Compressors & Accessories <input type="checkbox"/> Air Conditioning Service Equipment <input type="checkbox"/> Alignment & Wheel Balancing Equipment <input type="checkbox"/> Antifreeze (Used) Pick Up <input type="checkbox"/> ATM Machines <input type="checkbox"/> Automotive Parts & Service Equipment <input type="checkbox"/> Automotive Parts Supplier <input type="checkbox"/> Body & Frame Equipment <input type="checkbox"/> Brake Drums & Disc Lathes <input type="checkbox"/> Business Management Services <input type="checkbox"/> Car Wash Chemicals <input type="checkbox"/> Car Wash Equipment <input type="checkbox"/> Check Acceptance & Guarantee Service <input type="checkbox"/> Convenience Store Wholesalers <input type="checkbox"/> Credit Card Processing <input type="checkbox"/> Diagnostic Testing Equipment <input type="checkbox"/> Electrical & Lighting Services <input type="checkbox"/> Environmental Consulting Services <input type="checkbox"/> Equipment Leasing & Financing <input type="checkbox"/> Fuel Injection Cleaning Systems <input type="checkbox"/> Insurance-Employment Practice Liability <input type="checkbox"/> Insurance-Pollution | <ul style="list-style-type: none"> <input type="checkbox"/> Insurance-Property Liability <input type="checkbox"/> Insurance-Underground Storage Tanks <input type="checkbox"/> Insurance-Workers' Compensation <input type="checkbox"/> Investment <input type="checkbox"/> Jobbers/Distributors – Diesel, Gasoline, Heating Oil & Kerosene <input type="checkbox"/> Legal Service <input type="checkbox"/> Lifts & Racks <input type="checkbox"/> Lubrication Equipment <input type="checkbox"/> Management Consulting <input type="checkbox"/> Maryland Lift Compliance Inspection <input type="checkbox"/> Maryland Safety Inspection Equipment <input type="checkbox"/> Motor Oil Distributors <input type="checkbox"/> Oil-Used Pick Up & Recycling Service <input type="checkbox"/> Overhead Doors <input type="checkbox"/> Payroll <input type="checkbox"/> Petroleum Handling Equipment – Pumps, Tanks & Nozzles <input type="checkbox"/> Pipe Benders <input type="checkbox"/> Service Station Maintenance & Repair <input type="checkbox"/> Signs <input type="checkbox"/> State Inspection Bay Equipment | <ul style="list-style-type: none"> <input type="checkbox"/> Tank Leak Testing & Monitoring Equipment <input type="checkbox"/> Tank Removal & Abandonment <input type="checkbox"/> Tire Changers <input type="checkbox"/> Tire Equipment, Repair & Supplies <input type="checkbox"/> Tire Suppliers <input type="checkbox"/> Tool Boxes & Work Benches <input type="checkbox"/> Tools <input type="checkbox"/> Training-Automotive Services <input type="checkbox"/> Transmission Service & Equipment <input type="checkbox"/> Uniforms <input type="checkbox"/> Vacuum & Air Machines <input type="checkbox"/> Vacuum Services-Oil/Water Separators <input type="checkbox"/> Water Recycling <input type="checkbox"/> Waste Oil Heaters <input type="checkbox"/> Wheels-Auto & Truck |
|---|---|---|
- List additional categories of interest below:

